



## Press Release

# ebm-papst to hand over forced ventilation unit business area to WISTRO

ebm-papst, the fan and motor technology leader, is handing over its customised forced ventilation unit business to WISTRO. Customised forced ventilation units are a combination of a vent head and a metal hood and are used for cooling electric motors. ebm-papst has so far generated a turnover in the single-figure million range in this area of business.

In future ebm-papst will be concentrating on its key role as fan specialist and will act as the main supplier of vent head components for WISTRO. This will enable WISTRO to more intensively channel their metalworking expertise into the production of application-specific models for end customers.

"We are looking forward to a positive working relationship with WISTRO. The forced ventilation unit business area will benefit from the expertise of both market leaders. Cooperation between ebm-papst and WISTRO will offer customers an even better tailor-made service," says Rainer Hundsdörfer, Chairman of the Board of Directors of the ebm-papst Group.

Willi Strohmeyer, Managing Director of WISTRO Elektro-Mechanik GmbH: "Our main aim at WISTRO is to ensure customer satisfaction by continuing to supply top quality products – and a strong partner like ebm-papst will help us to make our products even better."

WISTRO will be presenting a selection from the company's product portfolio at the ebm-papst stand at the SPS IPC Drives fair in Nuremberg, Europe's leading electrical automation trade show, from 25 – 27 November 2014.

### About WISTRO

WISTRO is a small company which has been developing and selling industrial fans for 20 years. The company mainly offers forced ventilation units for drive engineering for use in all areas of commerce and industry. After starting out as a manufacturer of fan units, the company has since also successfully moved into the sheet metalwork business, so that customers can now be supplied with individual application-specific solutions. WISTRO has 35 employees. In the 2013 fiscal year sales totalled €12 million.

Gemma Lloyd  
Marketing  
ebm-papst UK Ltd  
Phone: +44 (0)1245 468555  
Fax: +44 (0)1245 466336  
[gemma.lloyd@uk.ebmpapst.com](mailto:gemma.lloyd@uk.ebmpapst.com)

[Twitter.com/ebmpapstuk](https://twitter.com/ebmpapstuk)  
[Facebook.com/ebmpapstuk](https://facebook.com/ebmpapstuk)  
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